

# THE COACHING CLINIC®

Strategic Corporate  
Coaching Skills  
For Managers, Leaders  
and Coaches



## WHAT IS THE COACHING CLINIC®?



The Coaching Clinic is for professionals – from executives, team leaders, or managers to newly appointed supervisors – who wish to have a fully developed coaching model and platform for skill development.

The Coaching Clinic programme generates rapid development of individuals and teams, and increases leadership potential. It has been brought into corporations worldwide by CCU trained and licensed facilitators, and has earned the reputation as a comprehensive training for managers in core coaching skills.

## BENEFITS OF PARTICIPATING IN THE COACHING CLINIC®



Through the Coaching Clinic, organisations and individuals can:

- discover coaching as a powerful model of management and leadership.
- experience and practise "state-of-the-art" coaching tools.
- learn the structure and process to integrate a coach-approach to management.
- position the organisation for rapid growth.
- apply learning within the workplace immediately.

## WHAT DOES THE COACHING CLINIC® DO?



The Coaching Clinic effectively trains individuals in the skills necessary for coaching within an organisation. It is a fully developed model, which executives, managers, leaders and coaches can implement immediately in their organisation to:

- promote innovation and accelerate results.
- effectively develop and retain valuable organisational members.
- improve organisational communication and team effectiveness, and
- deepen commitment to personal, professional and organisational goals.

**The Coaching Clinic challenges participants to raise their standards for their own skills and competencies.**

## AGENDA

### Day One

#### The Coaching Clinic: Being a Coach

- A Model of Trust and Creating a Coaching Environment
- Personal Paradigm Shifts

#### The Five-Step Process of Coaching in the Workplace

- The Coaching Conversation Model®

#### Coaching Skills

- Contextual Listening®
- Discovery Questioning®

### Day Two

#### The Coaching Clinic: Coaching Skills (continued)

- Messaging
- Acknowledging

#### Personal Coaching Styles Inventory® (PCSI)

- Defining Your Personal Style & Recognizing The Styles of others

#### Coaching In Organizations

## FOR MORE INFORMATION: